

# Market Facts

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## **The Weitzman Group**

- Leasing 479 shopping centers totaling 40.3 million square feet
- Total Associates / Brokers: 63
  - D-FW: 33      Austin: 16      Houston: 5      San Antonio: 9
- 2010 Transactions: 818
  - 759 Leases      33 Improved Property Sales      26 Land Sales
- Total square feet of improved property leased: 10.7 million square feet in 2010

## **Company Highlights**

- 40.3 million square feet of retail space throughout Texas
  - D-FW: 232 properties for 23.5 million square feet
  - Austin: 163 properties for 9.3 million square feet
  - Houston: 36 properties for a total of 3.2 million square feet
  - San Antonio: 48 properties for a total of 4.3 million square feet
- Largest retail-focused brokerage force in Texas

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## **Cencor Realty Services**

- Managing 188 shopping centers totaling 20.4 million square feet
- Total Property & Asset Managers: 33  
D-FW: 21      Austin: 6      Houston: 3      San Antonio: 3

## **Company Highlights**

- Managing 20.4 million square feet of retail throughout Texas.
  - D-FW: 107 centers for a total of 10.9 million square feet
  - Austin: 38 centers for a total of 3.5 million square feet
  - Houston: 21 centers for a total of 3.2 million square feet
  - San Antonio: 22 centers for a total of 2.6 million square feet
- Ranked in 2010 by “Retail Traffic” magazine as one of the 25 largest retail property management firms in U.S.
- Largest retail-focused real estate property management firm in Texas
- Full-service property management operation
- Full-scale asset management services / asset managers in each City

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## **Market Facts: Austin Market Overview**

- Population Overview
  - 2010 population: 1.75 million
  - 2015 population (est): 1.99 million
  - 2000-2010 growth: 40.5%
  
- Housing Market Overview
  - 2009 annual housing starts: 7,000
  - 2010 annual housing starts: 6,000
  
- Retail Market Overview
  - 41.4 million square feet\*
  - Occupancy rate: 92.5 %
  - 2010 Construction: 630,000 square feet\*
  - \*multi-tenant 25,000-SF-plus

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## **Market Facts: Dallas - Fort Worth Market Overview**

### ■ Population Overview

2010 population: 6.65 million

2015 population (est): 7.31 million

2000-2010 growth: 28.5%

### ■ Housing Market Overview

2009 annual housing starts: 13,500

2010 annual housing starts: 15,000

### ■ Retail Market Overview

182 million square feet

Occupancy rate: 87.1%

2010 Construction: 1.2 million square feet\*

\*multi-tenant 25,000-SF-plus

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## **Market Facts: Houston Market Overview**

- Population Overview
  - 2010 population: 5.35 million
  - 2015 population (est): 5.93 million
  - 2000-2010 growth: 28.1%
  
- Housing Market Overview
  - 2009 annual housing starts: 22,000
  - 2010 annual housing starts: 20,000
  
- Retail Market Overview
  - 145 million square feet
  - Occupancy rate: 86.2%
  - 2010 Construction: 832,000 square feet\*
  - \*multi-tenant 25,000-SF-plus

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## **Market Facts: San Antonio Market Overview**

- Population Overview
  - 2010 population: 1.97 million
  - 2015 population (est): 2.14 million
  - 2000-2010 growth: 23.5 %
  
- Housing Market Overview
  - 2009 annual housing starts: 7,100
  - 2010 annual housing starts: 8,000
  
- Retail Market Overview
  - 36.2 million square feet\*
  - Occupancy rate: 89.9 %
  - 2010 Construction: 124,000 square feet\*
  - \*multi-tenant 25,000-SF-plus